

MIDDLESEX GASES & TECHNOLOGIES

Middlesex Gases Now Primary Vendor for Bulk Gases - MassBio

MassBio® Welcomes Middlesex Gases & Technologies as Primary Supplier Bulk Gases for Purchasing Consortium

October 5, 2018, Everett, Massachusetts... Middlesex Gases & Technologies, Inc. is proud to announce they are now the primary supplier of bulk gases and related equipment for the MassBio Purchasing Consortium. With this addition, Middlesex is the primary supplier for both packaged and bulk gases for the Purchasing Consortium.

The Massachusetts Biotechnology Council (MassBio®) today announced that Middlesex Gases & Technologies will serve as the primary supplier of both packaged and bulk gases for the Purchasing Consortium, an expansion of the existing partnership. By aggregating the purchasing power of the 1,100+ member companies within MassBio, the Purchasing Consortium allows members to have a strong presence in the marketplace and benefit from competitive discounts and premier customer service, which saves members more than \$50 million each year.

“Middlesex Gases & Technologies has proven their value to our members and the Purchasing Consortium as our go-to supplier of packaged gases, and we’re thrilled to expand this partnership to include bulk gases,” said Kendalle Burlin O’Connell, Vice President, Member Services & General Counsel, MassBio. “The Middlesex team shares in our commitment to helping MassBio members find new efficiencies and cut costs so they can focus on bringing new innovative therapies to patients.”

Since its inception in 1949, Middlesex Gases & Technologies has prided itself on delivering the highest quality and best value to customers. They are an industry leader in distributing a wide range of specialty, rare, and medical gases; as well as the most advanced related products, equipment, and safety accessories throughout New England. With the expanded partnership, Middlesex Gases & Technologies will offer MassBio members:

- Discount on the pricing of bulk related gases, storage tanks, and equipment
- Volume rebate incentives
- 24/7 delivery

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"Bulk and microbulk gases are such a large part of what we do at Middlesex and we're excited for the opportunity to expand this product offering and further benefits to MassBio members." said Steve Powell, Business Development Manager for MassBio Member Accounts. "We look forward to continuing a successful partnership with MassBio as an exclusive provider of gases for members."

About MassBio:

MassBio is a not-for-profit organization founded in 1985 that represents and provides services and support for the world's leading life sciences supercluster. MassBio is committed to advancing Massachusetts' leadership in the life sciences to grow the industry, add value to the healthcare system and improve patient lives. Representing 1,000+ biotechnology companies, academic institutions, disease foundations and other organizations involved in life sciences and healthcare, MassBio leverages its unparalleled network of innovative companies and industry thought leaders to advance policy and promote education, while providing member programs, events, industry information, and services.

About Middlesex Gases & Technologies:

Middlesex Gases & Technologies Inc. is a family-owned, third generation distributor of high pressure cylinders, microbulk and bulk gases, including rare and specialty gases, medical, cryogenic, and electronic gases, as well as all gas-related equipment. Over the last 65 years, we've learned a few things about how to service and support our customers. We are confident that the closer you look at Middlesex Gases & Technologies' extensive product supply capabilities, vast distribution network, unequalled commitment to technical expertise and customer service, the more you will recognize that Middlesex Gases offers a level of service, quality and technical expertise that cannot be matched in New England.

For More Information:

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